



**Step 2: Field Demonstration & Scores from Step 1**

Step 1 Evaluation Criteria	Weight (a)	Vendor: Duncan		Vendor: IPS	
		Score (1-10) (b)	Weighted Score (a) x (b)	Score (1-10) (b)	Weighted Score (a) x (b)
<b>A. General Technical Specifications</b> (This criterion will be evaluated based on response to each item of Section A of this RFP) <b>1. General (Items a-n)</b> <i>How appropriate/acceptable are the proposed components and functions?</i> <b>2. Credit Card (Items a-j)</b> <i>How appropriate/acceptable are the proposed credit card components and functions?</i> <b>3. Coin Acceptance (Items a-c)</b> <i>How appropriate/acceptable are the proposed coin acceptance components and functions?</i> <b>Total, Item A</b>	40%	3.36	1.34	3.60	1.44
	35%	3.29	1.15	3.08	1.08
	25%	2.45	0.61	2.25	0.56
	<b>20%</b>		<b>0.62</b>		<b>0.62</b>
<b>B. Communication and Programming Specifications</b> (This criterion will be evaluated based on response to each item of Section B of this RFP) <i>How appropriate/acceptable is the proposed communication, programming and software system?</i>	15%	2.40	0.36	2.35	0.35
<b>C. Training and Support</b> 1. Respondent must provide onsite training on programming meters, the software management system, and hardware maintenance and repair. 2. Respondent must be able to provide ongoing support during the hours of 8:00 a.m. to 5:00 p.m., Monday through Friday, Pacific Standard Time.	5%	0.98	0.049	0.98	0.049
<b>Step 1 Evaluation Criteria</b>	<b>Weight (a)</b>	<b>Score (1-10) (b)</b>	<b>Weighted Score (a) x (b)</b>	<b>Score (1-10) (b)</b>	<b>Weighted Score (a) x (b)</b>
<b>D. Qualifications</b> 1. Provide general information about the company's experience, capabilities and geographic service area. 2. Demonstrate experience in performing work of a similar nature and competence in the goods or services to be provided. 3. Provide expected timeframe to complete the scope of work, including lead time for ordering equipment. 4. Provide three (3) references of current and previous clients with similar projects and contact information for each.	10%	1.35	0.14	1.41	0.14
<b>E. Cost Proposal</b> 1. Completeness 2. Comparison to others	20%	1.72	0.34	1.40	0.28
<b>Step 2 Evaluation Criteria</b>	<b>Weight (a)</b>	<b>Score (1-10) (b)</b>	<b>Weighted Score (a) x (b)</b>	<b>Score (1-10) (b)</b>	<b>Weighted Score (a) x (b)</b>
<b>F. Field Demonstration</b> (Will be evaluated based on public and staff survey) 1. Customer usability 2. Customer reliability 3. Staff ease of maintenance and programmability 4. Back-end software system capability <b>Total, Item F</b>	25%	6.7	1.7	9.2	2.3
	25%	5.7	1.4	9.6	13.7
	25%	5	1.25	9	2.25
	25%	8	2	9	2.25
	<b>30%</b>		<b>1.9</b>		<b>6.1</b>
<b>Total Score</b>	<b>100%</b>	<b>Duncan:</b>	<b>3.42</b>	<b>IPS:</b>	<b>7.58</b>