




Who's Hiring?

Job growth and hires in the Puget Sound Basin - not job growth, but just job hires

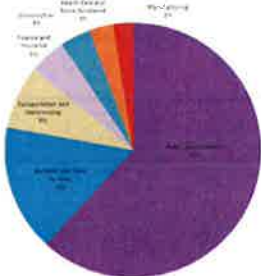


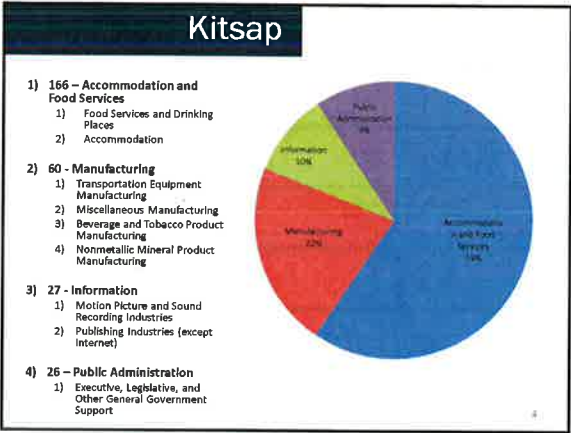
Washington State - Mapped by County

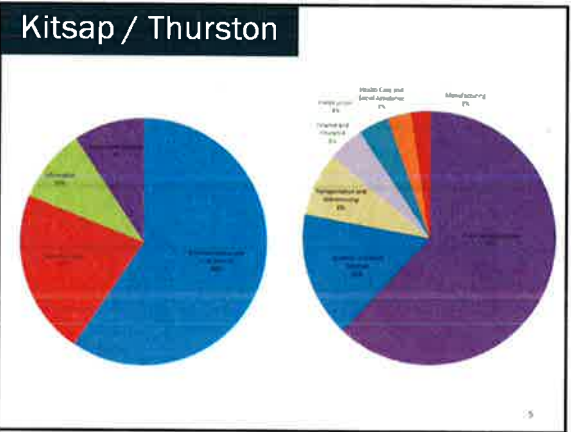


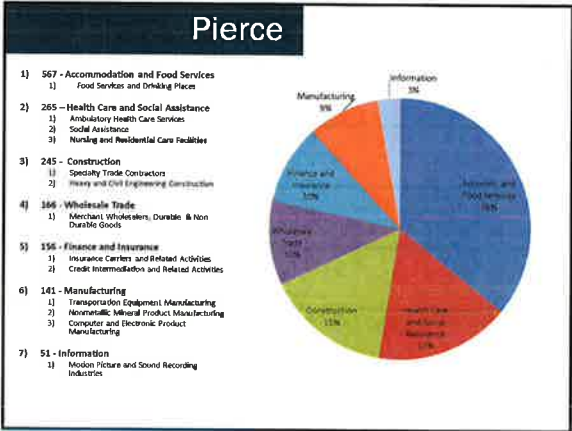
Thurston

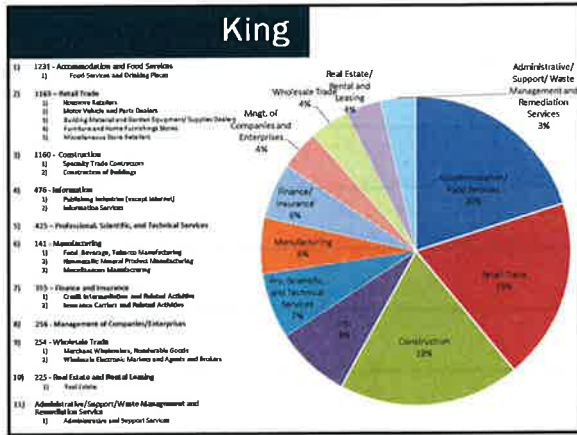
- 1) 266 - Public Administration
 - 1) Administration of Economic Programs
 - 2) Justice, Public Order, and Safety Activities
 - 3) Administration of Environmental Quality Programs
- 2) 206 - Accommodation and Food Services
 - 1) Food Services and Drinking Places
 - 2) Accommodation
- 3) 105 - Transportation and Warehousing
 - 1) Transit and Ground Passenger Transportation
 - 2) Warehousing and Storage
 - 3) Truck Transportation
- 4) 59 - Finance and Insurance
 - 1) Credit Intermediation and Related Activities
- 5) 50 - Construction
 - 1) Construction of Buildings
 - 2) Heavy and Civil Engineering Construction
 - 3) Specialty Trade Contractors
- 6) 40 - Health Care and Social Assistance
 - 1) Hospitals
 - 2) Social Assistance
 - 3) Ambulatory Health Care Services
- 7) 81 - Manufacturing
 - 1) Transportation Equipment Manufacturing
 - 2) Food/Chemical Manufacturing
 - 3) Beverage & Tobacco Product Manufacturing

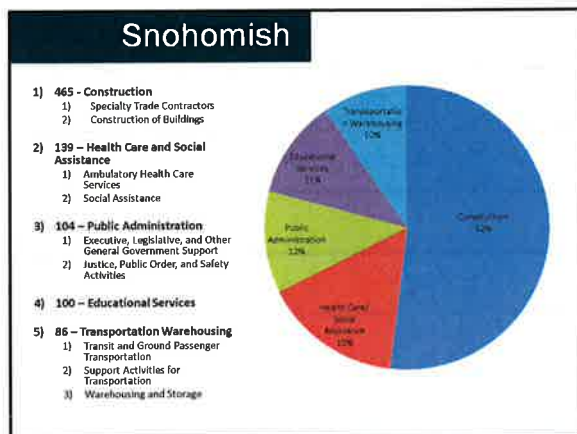


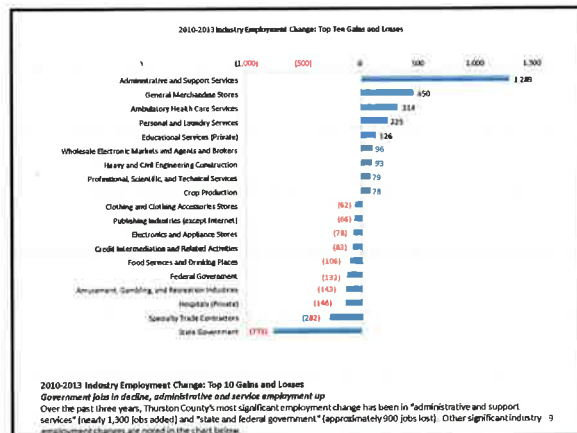










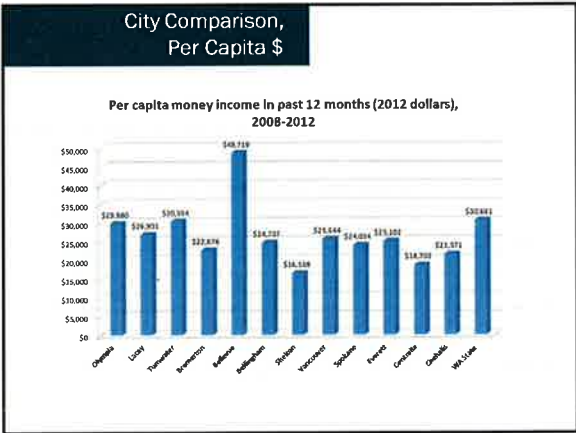


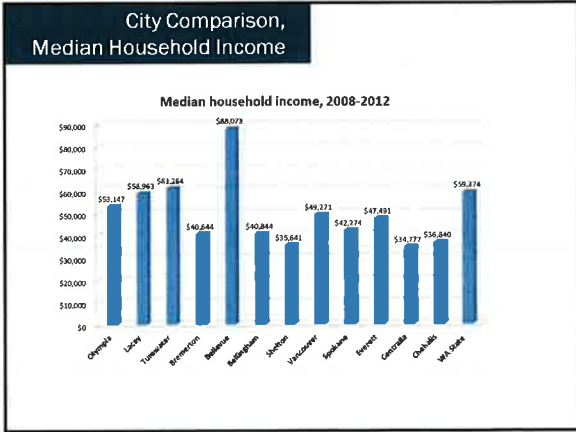
Olympia Manufacturing						
1,027 Jobs (2014)		1.7% % Change (2013-2014)		\$60,503 Average Earnings Per Job (2014)		
National Location Quotient: 0.31		Nation: 0.7%		Nation: \$78,407		
ZIP Code	ZIP Code Name	2013 Jobs	2014 Jobs	% Change	2014 Avg. Earnings Per Job	2013 National Location Quotient
98501	Olympia	914	931	2%	\$59,797	0.43
98502	Olympia	96	97	1%	\$67,296	0.08
Total		1,011	1,027	2%	\$60,503	0.25
1.54 Jobs Multiplier		1.27 Earnings Multiplier		1.14 Sales Multiplier		
Multiplier Type		Jobs	Earnings	Sales		
Initial		1.00	1.00	1.00		
Direct		0.25	0.13	0.07		
Indirect		0.02	0.01	0.00		
Induced		0.26	0.13	0.07		

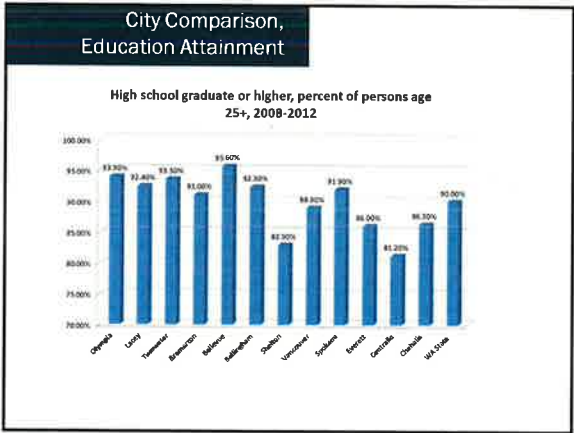
Olympia Information Technology						
465 Jobs (2014)		4.5% % Change (2013-2014)		\$74,879 Average Earnings Per Job (2014)		
National Location Quotient: 0.82		Nation: 0.0%		Nation: \$103,097		
ZIP Code	ZIP Code Name	2013 Jobs	2014 Jobs	% Change	2014 Avg. Earnings Per Job	2013 National Location Quotient
98502	Olympia	290	311	7%	\$77,229	1.09
98501	Olympia	154	154	0%	\$70,121	0.32
Total		445	465	4%	\$74,879	0.7
1.69 Jobs Multiplier		1.32 Earnings Multiplier		1.21 Sales Multiplier		
Multiplier Type		Jobs	Earnings	Sales		
Initial		1.00	1.00	1.00		
Direct		0.39	0.18	0.08		
Indirect		0.03	0.01	0.01		
Induced		0.27	0.13	0.12		

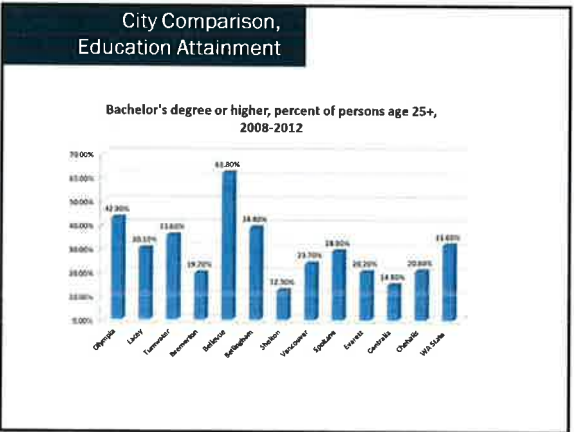
Olympia Professional Services						
1,458 Jobs (2014)		-4.3% % Change (2013-2014)		\$66,144 Average Earnings Per Job (2014)		
National Location Quotient: 0.63		Nation: 2.8%		Nation: \$97,215		
ZIP Code	ZIP Code Name	2013 Jobs	2014 Jobs	% Change	2014 Avg. Earnings Per Job	2013 National Location Quotient
98501	Olympia	851	808	-5%	\$64,981	0.59
98502	Olympia	673	650	-3%	\$67,591	0.85
Total		1,524	1,458	-4%	\$66,144	0.72
1.24 Jobs Multiplier		1.12 Earnings Multiplier		1.19 Sales Multiplier		
Multiplier Type		Jobs	Earnings	Sales		
Initial		1.00	1.00	1.00		
Direct		0.11	0.05	0.07		
Indirect		0.01	0.00	0.00		
Induced		0.12	0.06	0.12		

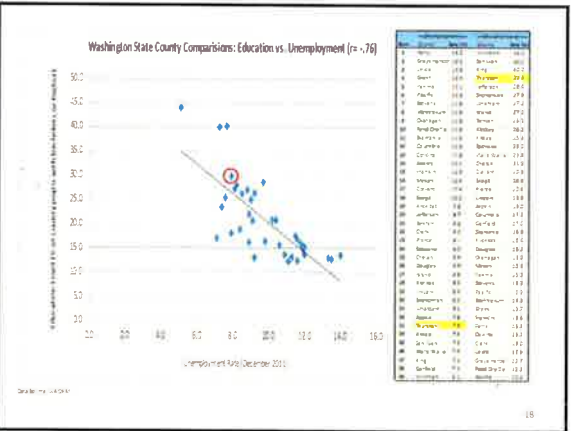
Olympia Arts, Entertainment, Recreation						
547 Jobs (2014)		5.4% % Change (2013-2014)		\$21,699 Average Earnings Per Job (2014)		
National Location Quotient: 0.94		Nation: 4.3%		Nation: \$38,930		
ZIP Code	ZIP Code Name	2013 Jobs	2014 Jobs	% Change	2014 Avg. Earnings Per Job	2013 National Location Quotient
98501	Olympia	351	373	6%	\$21,394	0.98
98502	Olympia	167	174	4%	\$22,351	0.84
Total		519	547	5%	\$21,699	0.91
1.12 Jobs Multiplier		1.15 Earnings Multiplier		1.20 Sales Multiplier		
Multiplier Type		Jobs		Earnings		Sales
Initial		1.00		1.00		1.00
Direct		0.06		0.07		0.07
Indirect		0.00		0.00		0.01
Induced		0.05		0.08		0.12

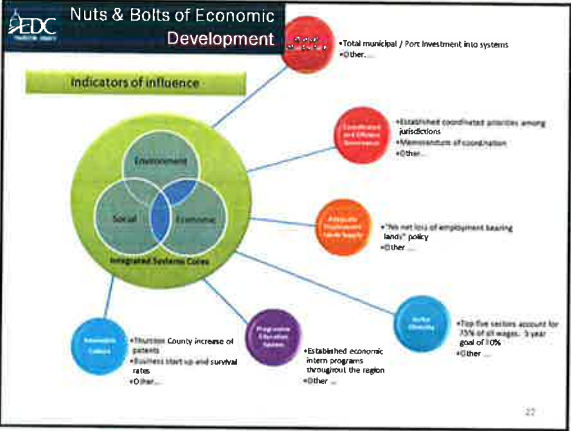






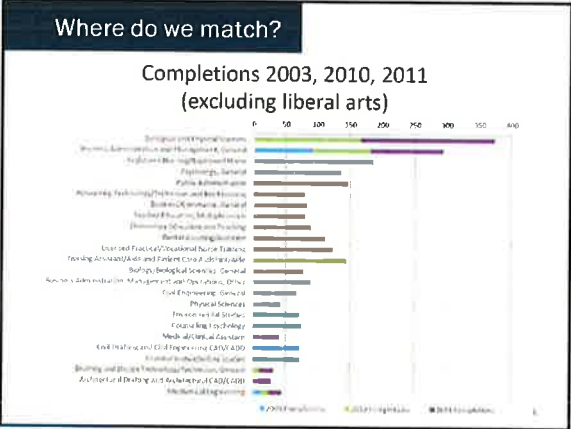


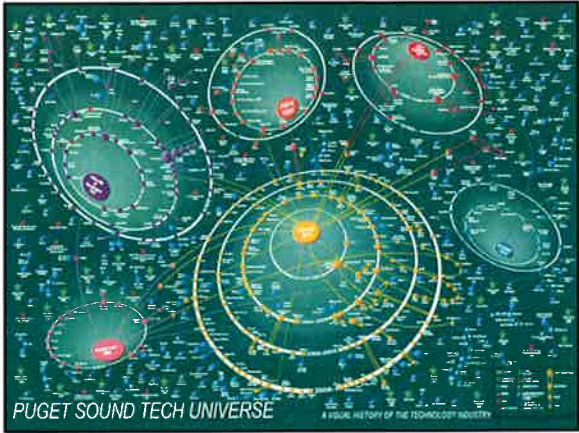


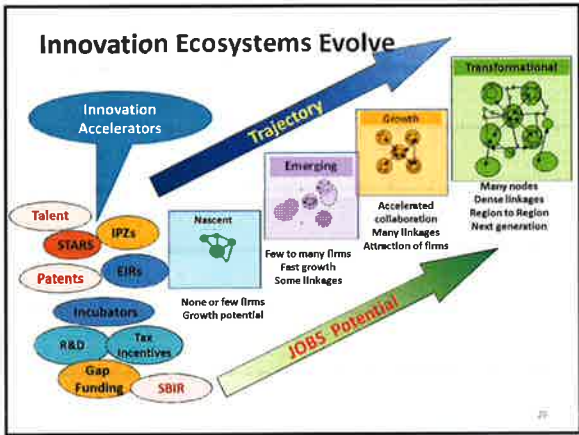


Kitsap / Thurston

	Kitsap County	Thurston County
Region:	Puget Sound King, Pierce, Snohomish	Pacific Mountain Lewis, Grays Harbor, Pacific, Mason
Est. Pop.:	253,968	262,388
Region:	3,864,073	489,542
Total Firms:	20,393	20,125
Region:	325,606	36,804
Land area:	395 square miles	722 square miles
Unemployment:	7.1%	7.4%



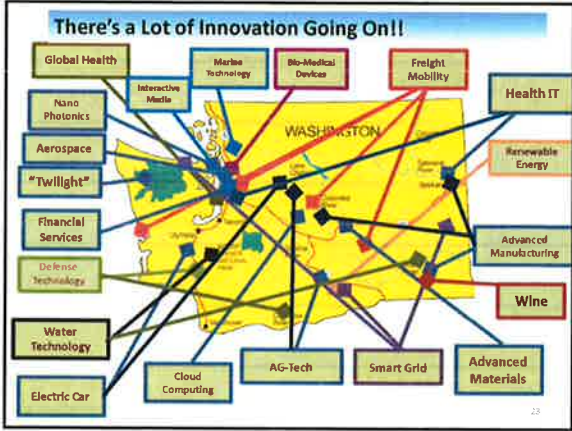


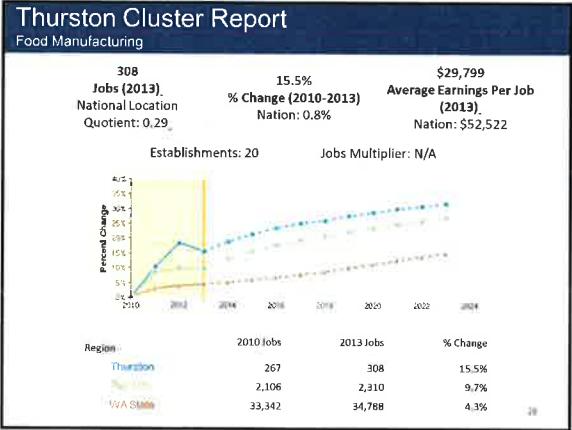


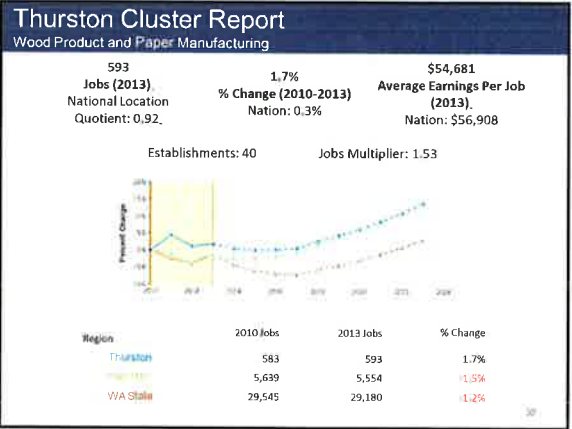
Entrepreneur Roundtable

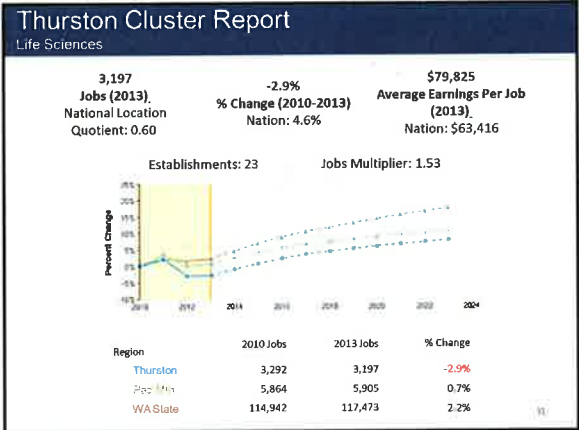
What's working	What's not working
<ul style="list-style-type: none"> No income tax Young, connected, smart people Great anchor companies Integrity/culture of cooperation Location to Pacific Rim Lots of cash, angels Pioneers to emulate Growth potential in bio-tech, export, medical Quality of life 	<ul style="list-style-type: none"> B&O structure Excessive red tape Cost/complexity of starting new business Loss of manufacturing Lack of institutional capital Poor transportation infrastructure Education system needs change Short on engineering talent

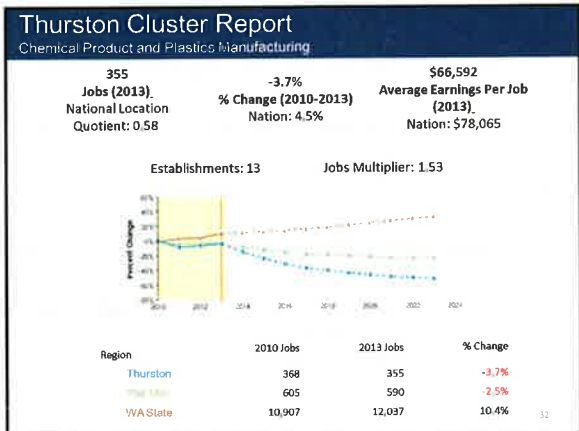
February 8, 2011 27

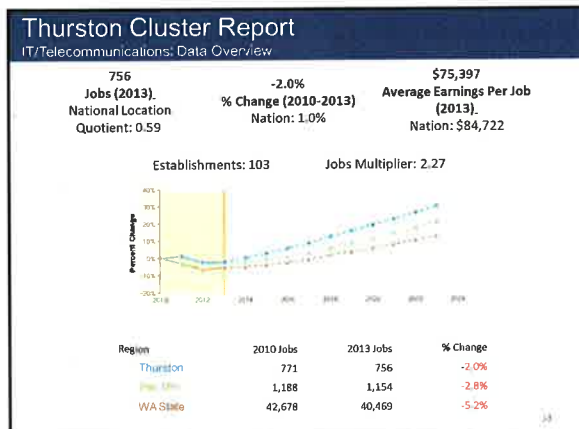


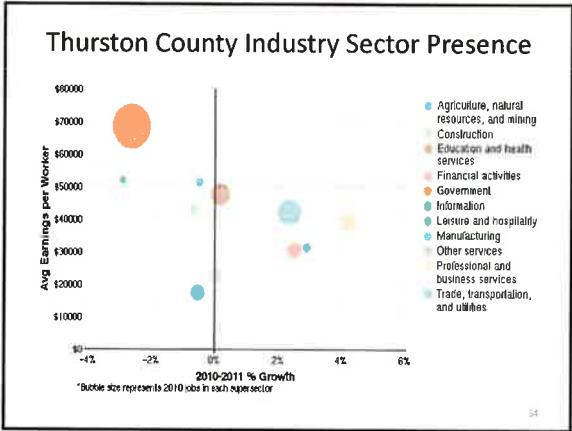












EDC
THURSTON COUNTY

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