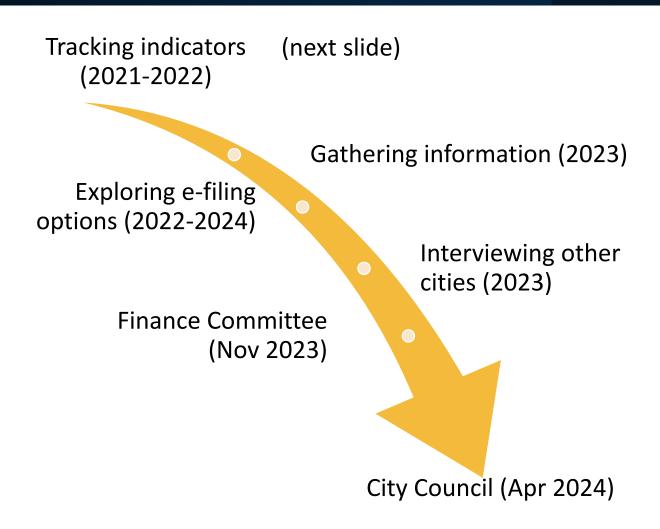


#### Background

- City has the authority to license and collect business taxes
- Olympia operates under voluntary compliance
- Current tax and license programs:
  - 1 FTE
  - < 5% of time is available for audit efforts
- Underlying drivers for audit team:
  - Growth in taxpayer base
  - Growth in number of businesses out of compliance
  - Need for fairness in business taxes



#### The Road Here



## Indicators

Change in Activity from 2019 to Current	2019	2022	Diff	% Chg
Active Business Licenses	8,800	11,480	2,680	30%
B&O Tax Filings Submitted	6,280	6,377	97	2%
% of B&O Filers to All Active	71%	56%		

<sup>\*</sup>All businesses must submit tax return (even if a zero-dollar filing)

#### Other Relevant Information

#### Audit Program:

- Washington cities' model tax code provides basic audit authority
- Code review of other cities indicates needed tweaks to our code
- Cities with audit programs:
  - Report significantly improved voluntary compliance
  - Fund their annual costs

#### • E-filing Options:

- Dearth of e-filing solutions for city taxes
- We looked at them all limitations could not outdo status quo
- A chance comment in tax meeting led to superb alternative

#### Program Overview

#### Compliance

- Check that businesses get licensed
- Check that businesses file their taxes
- Work with businesses to come into compliance

#### Outreach and Education

- Close the knowledge gap
- Provide additional information to help businesses comply

#### Auditing

- Check that businesses file correctly
- Work with businesses to correct misfilings

## Program Overview, cont'd

# Will not...

- Increase tax rates
- Add new taxes
- Increase requirements
- Make it harder for businesses to comply

## **Program Estimates**

Tax & License Audit Team	<b>Y1</b>		<b>Y2</b>	Y2 Y3		Y4+	
Tax Revenue Increase	\$	600,000 \$	950,000	\$	1,140,000	\$	1,010,000
Program Expenses	\$	557,000 \$	580,000	\$	620,000	\$	670,000
Net	\$	43,000 \$	370,000	\$	520,000	\$	340,000

Year 1 Expenses	
2 FTE Auditors	\$ 280,000
1 FTE Program Assistant	\$ 110,000
Professional Services & Supplies	\$ 80,000
Eduction & Outreach	\$ 50,000
Start-up costs (year 1 only)	\$ 22,000
Reclass Accountant	\$ 15,000
Total Y1 Expenses	\$ 557,000

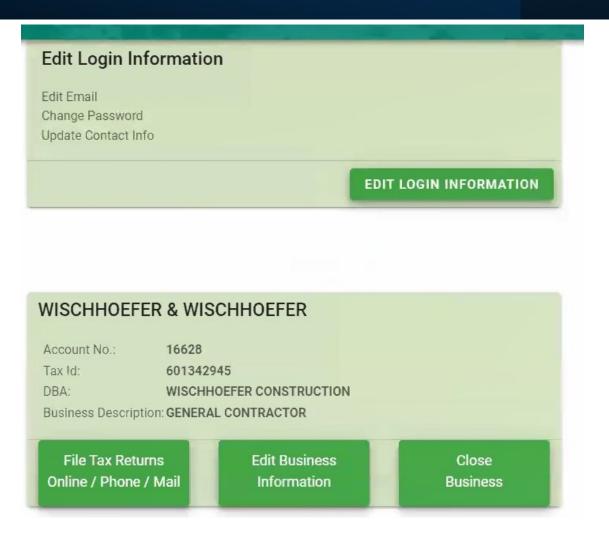
## Online Tax Filing

- Collaboration with City of Bremerton (BOLTS system)
  - Website access, data secure within their City servers
  - Register immediately using UBI and City Business Number
  - Complete simple form for easy tax filing
    - All business taxes on same form (B&O, Utility, Gambling, etc.)
    - Requires explanation of deductions
    - One-button click to payment site
    - Provides PDF of final return to business
  - Uses 3<sup>rd</sup> party vendors Microflex, Paymentus
- Conversation with our IT has taken place, we are beginning to investigate taking this system on

## Bremerton Online Tax & License System (BOLTS)

- The benefits we see are:
  - Clean, simple for taxpayer
  - Transition from paper to electronic
  - Uses programs and vendors we already have
  - Internal reconciliation simplified by >>50%
  - Proven success for City of Bremerton
  - Businesses love it

## BOLTS, cont'd



NOTE: This is artificial data utilized by Bremerton for demonstration

## BOLTS, cont'd

	WISCH	HOEFER & WISCHHOE	FER		
		7736 RITA RD NE			
	BREM	ERTON WA 98311-40	07		
	← Tax Period		C Date D	Due	
		27.8 	7,45	,	
Gross Amount	Deductions	Exemptions	Taxable Amount	Rate	Tax Due
(In Bremerton)	***(explain below)***	exemptions remaining for 2023 \$1,020,000.00			
Retail Gross	Retail Deduction	Retail Exemption	Taxable Amount —	0.00125	Retail Tax D
1500000	•		1500000.00	0.00120	1875.0
- WS Gross	~ WS Deduction	~WS Exemption —	← Taxable Amount —		WS Tax D
			0.00	0.0016	0.0
- Service Gross	Service Deduction	Service Exempti	Taxable Amount	0.002	Service Tax D
	Retail Gross 1500000  - WS Gross	Gross Amount (In Bremerton)  Retail Gross 1500000  WS Gross  WS Deduction  WS Deduction	Gross Amount (In Bremerton)  Retail Gross 1500000  WS Gross  WS Deduction  WS Exemptions exemptions remaining for 2023 \$1,020,000.00  Retail Exemption  WS Exemption  WS Exemption  WS Exemption	BREMERTON WA 98311-4007  Tax Period  Annual 2023  → Date D  April  Gross Amount (In Bremerton)  Retail Gross 1500000  Retail Deduction  Retail Deduction  WS Gross  WS Deduction  WS Exemption  Taxable Amount 1500000.00  Taxable Amount 1500000.00  Taxable Amount 1500000.00	BREMERTON WA 98311-4007  Tax Period Annual 2023  ■ Date Due April 30, 2024  Gross Amount (In Bremerton)  Retail Gross 1500000  Retail Deduction Taxable Amount 1500000  Retail Deduction Taxable Amount 1500000.00  WS Exemption Taxable Amount 1500000.00  O.00125

NOTE: This is artificial data utilized by Bremerton for demonstration

## BOLTS, cont'd



#### CITY OF BREMERTON Tax & License Division

345 Sixth Street, Suite 100
Bremerton WA 98337-1891
Phone: (360) 473-5311 Fax (360) 473-5300
www.bremertonwa.gov email: taxinfo@ci.bremerton.wa.us

#### BUSINESS TAX RETURN

WISCHHOEFER & WISCHHOEFER 7736 RITA RD NE BREMERTON WA, 98311-4007 Questions? (360) 473-5311

Account/License No. 16628

Tax Period

Date Due

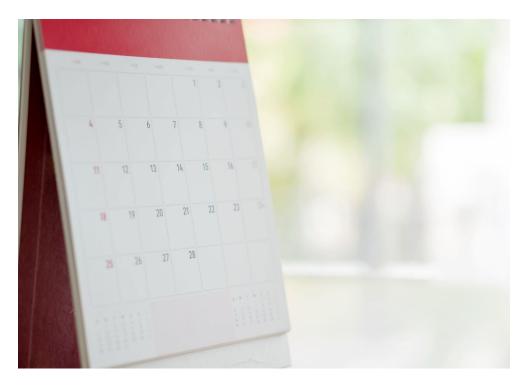
Annual 2023

April 30, 2024

Be sure name & address are corre	sure name & address are correct.			Annual 2023		April 50, 2024	
Business Classification	Gross Amount	Deductions	Exemption	on	Taxable Amount	Rate	Tax Due
01 Retail (B&O)	1,500,000.00	100.00	1,020,0	00.00	479,900.00	0.00125	599.88
02 Wholesale/MFG (B&O)					0.00	0.0016	0.00
03 Service (B&O)					0.00	0.002	0.00
04 Manufacturing (B&O)					0.00	0.0016	0.00
09 Amusement Device/Games					0.00	0.02	0.00
10 Punchboard/Pulltab (profit)					0.00	0.03	0.00
11 Punchboard/Pulltab (non-profit)					0.00	0.1	0.00
12 Card Rooms (Player Backed)					0.00	0.1	0.00
13 Card Rooms (House Backed)					0.00	0.02	0.00
14 Bingo/Raffles					0.00	0.05	0.00
16 Other Gambling					0.00	0.1	0.00
21 Parking Lot					0.00	0.15	0.00
23 Electric					0.00	0.06	0.00
24 Gas					0.00	0.06	0.00
25 Telephone					0.00	0.06	0.00
26 Garbage Utility					0.00	0.095	0.00

NOTE: This is artificial data utilized by Bremerton for demonstration

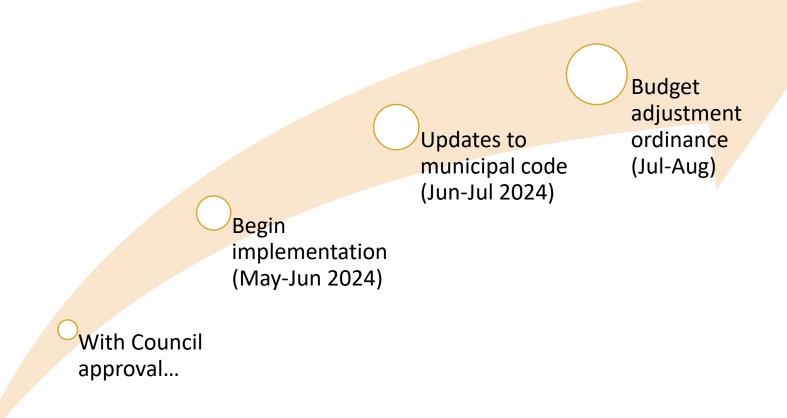
## Program Performance



Initial planned program focus will be:

- Audit Targets: Establish methods and procedures
- Data and Resources: Identify what we need for effective audit and outreach
- Outreach & Educate: Conduct outreach and education opportunities to businesses
- Compliance: Identify and address unlicensed businesses, required tax filings

#### The Road Forward



NOTE: There is a parallel track to examine taking on the BOLTS (e-filing) system for Olympia

# Q&A

