

Cari Hornbein

From: Sandler & Seppanen <Laurel.Lodge@Comcast.Net>
Sent: Saturday, May 21, 2022 11:49 AM
To: Cari Hornbein
Subject: Comment on AMAROK, LLC proposing a text amendment to Chapter 18.40 of the Olympia Municipal Code.

Cari Hornbein,

Thank you for the opportunity to provide comment in opposition to a proposed amendment to Chapter 18.40 of the Olympia Municipal Code to allow electric security fences in commercial and industrial zoning districts as proposed by a seller of such electrical security fencing systems.

The company proposing this system presents the case that all commercial and industrial areas in Olympia are subject to rising crime rates and need the additional protection of fencing that not only provides warnings of intrusions but gives a shock to intruders. The evidence given for the code change is: "crime has been spiraling out of control across the country" and thus must also be a concern in Olympia, Washington. I don't buy it for one second.

I allow that there could be circumstances when individual commercial and industrial businesses have need for higher level security protection than offered by traditional warning security systems. Those specific cases can be addressed by a variance to the code. There is no evidence of a generic need for such security in our commercial and industrial zone. It is, therefore, not appropriate to change to more permissive code language.

The issue reminds me of the often-quoted Mending Walls poem by Robert Frost. The stone fence mender of the poem asks his neighbor why they need a property line fence. They have no animals to keep in or out. The neighbor offers "Good fences make good neighbors" without further explanation. The stone fence mender then considers to himself:

Before I built a wall I'd ask to know
What I was walling in or walling out,
And to whom I was like to give offense.

I argue that it is appropriate before putting in an electronic security fencing system that the community ask who is being walled in or out and why. That asking happens when we require a request for a variance to the code rather than having a permissive code that requires no community consideration. I recommend the current code remain unchanged.

Loretta Seppanen
Olympia resident

Cari Hornbein

From: Todd Kelley <toddkelley@i-5cars.com>
Sent: Monday, July 18, 2022 11:38 AM
To: Cari Hornbein
Subject: Planning Commission Briefing on Proposed Code Amendments - Electric Security Fences

Good afternoon Cari,

Heidi Pehl asked me to be in tonight's meeting on her behalf. The only comment I can provide is that we would like to gate our entrance to both properties. If we could do this with a city-supplied lock and key, that would really help with unwanted traffic after hours. Please let me know if there is anything else I could do to help get that accomplished.

Thank you,

Todd Kelley
Service Manager
Volkswagen of Olympia



BE BOLD. BE KIND.
BE **AWESOME.**[™]



CHRYSLER

Jeep

DODGE

RAM



Ford

WINNEBAGO



CHEVROLET

BUICK

Cari Hornbein

From: Greg Anderson <ganderson@tituswill.com>
Sent: Monday, July 18, 2022 12:21 PM
To: Cari Hornbein
Subject: Re: Planning Commission Briefing on Proposed Code Amendments - Electric Security Fences

Good afternoon Cari,

I will be on the zoom call this evening. We are requesting the city look at revising the fencing code to enable us to activate our electric fencing around our holding lot. We currently have this same fencing by Amarak at our Chevrolet store in Parkland and it has worked flawlessly for us. We use to have break-ins to that lot almost nightly with theft issues ranging from stereo's, wheels & tires, catalytic converters, etc. You name it, it happened. We have not had one instance since installing this system. I have included photos of our lot in Olympia that has the fencing installed, but we are currently unable to activate it to the voltage capacity of 7,000 Volts without a revision. There are signs all around the perimeter clearly making anyone aware not to enter and there is absolutely no danger to any pedestrians walking by or even getting close as the electric fence is inside our perimeter fence. You physically have to be trespassing in order to touch it. Thank you for your time and please let me know if there are any questions.









**Nisqually Indian Tribe
4820 She-Nah-Num Dr. S.E.
Olympia, WA 98513
(360) 456-5221**

August 4, 2022

To: Cari Hornbein, Senior Planner
City of Olympia
Community Planning and Development
601 4th Avenue
Olympia WA 98507

**Re: FW: City of Olympia - Notice of Public Hearing - 22-0947 Fence
Code Amendments**

The Nisqually Indian Tribe's THPO has reviewed the notice of public hearing that you provided for the above-named project and has no specific comments or concerns at this time. Please keep us informed if there are any Inadvertent Discoveries of Archaeological Resources/Human Burials.

Although the Nisqually Indian Tribe has no specific comments at this time, we respect the traditional cultural knowledge of affected tribes and support their opinions on this matter as well.

Sincerely,

Brad Beach, THPO
Nisqually Indian Tribe
360-528-1084
360-456-5221 ext 1277
beach.brad@nisqually-nsn.gov

Cari Hornbein

From: Sandler & Seppanen <Laurel.Lodge@Comcast.Net>
Sent: Monday, August 15, 2022 11:01 AM
To: Cari Hornbein
Subject: File No 22-0947 - comment on code change request going before Planning Commission

RE: File No. 22-0947: Text amendments to Olympia Municipal Code, Chapter 18.40, Property Development and Protection Standards, to allow the use of electric security fences within Olympia's commercial and industrial zone districts to protect property.

Planning Commission,

I ask the City of Olympia Planning Commission to not adopt the proposed text amendments to Chapter 18.40. The reasons are:

- **Sole non-resident beneficiary:** The only entity seeking this change is an out of state company that has a financial interest in more easily selling their product, permanent electrical security fencing, in the city commercial and industrial zones. Code changes should be limited to those that have a benefit to residents, to the natural environment or to meet law changes.
- **No justification of need:** The entity requesting this change presented non-specific threats to life and property that justify the need for electric security systems. I live here and do not find general evidence of a compelling need as I listen to neighbors and the various local media.
- **Alternative process exists for local businesses:** A local business might want electrical fencing. That business can request an exemption to the current code. There is no need for a citywide approach.

Loretta Seppanen
2919 Orange Street SE
Olympia, 98501

Cari Hornbein

From: hollychisa <hollychisa@hpcadvocacy.com>
Sent: Monday, September 19, 2022 1:40 PM
To: David Ginther
Cc: Michael Pate; Donald McLellan; Cari Hornbein
Subject: Answering questions regarding electrical alarm system before Commission
Attachments: Written Testimonial- Other - Yamaha of Beaufort - Beaufort SC.PDF; Written Testimonial- Trucking - Old Dominion - Cleveland OH.PDF; Written Testimonial- Auto Dealers - Kenworth - Fort Lauderdale FL.PDF; Written Testimonial- Auto Auction - Brashers Auto Auction - Portland OR.PDF; Written Testimonial- Transportation - AAA Cooper - Chicago IL.PDF; Written Testimonial- Transportation - ABF Freight - Chicago Illinois.PDF; Written Testimonial- Auto Auction - Copart - Davison MI.PDF; Written Testimonial- Distribution - SAIA - Toledo OH.PDF; Written Testimonial- Construction - Dunleavy Construction - Chicagoland IL.PDF.mailloc; Written Testimonial- Auto Dismantler - LKQ - Dallas TX.PDF

Importance: High

To the members of the Olympia Planning Commission,

This evening you'll further discuss code change language to allow for limited installation of electrical alarm systems within Olympia. Specific industries – including those at the auto mall fighting catalytic converter theft – have requested this code change along with system providers like ours. This alarm system would allow some businesses within the city that meet specific fencing requirements to also install this alarm system behind their permanent fence.

There have been two specific questions that have been raised by Commissioners I will attempt to address via this email.

The first question - Aren't there other methods to secure property than using an electrified system?

Yes, there are. This is one option of many to secure property, and not all businesses that qualify will elect to use this system. There are also options to manage landscaping, hire security companies, install fencing with razor wire on top, and other options. This is one additional tool that specific industries have found to be successful in deterring theft from their property. It is not the only solution, but a specific alarm system that businesses would like to utilize in Olympia.

The second question – Does this deter theft generally within a community when installed in individual sites?

This is not data we can provide. We cannot prove the number of times an individual has chosen not to climb over a fence when this security system is installed. There are no general statistics available on how many times someone has chosen not to steal from a property. What we can confirm is that individual businesses that have installed the system do find a reduction of theft from their property. Those testimonial letters are attached. Companies that have installed electric security systems such as those proposed here have found individual success in property crime reduction.

As tonight is not a public hearing, we will not be providing testimony. However, Michael Pate with AMAROK will again be available during the meeting to answer any questions you may have regarding these alarm systems.

Respectfully,

Holly Chisa
On behalf of AMAROK

PO Box 1414
Olympia, WA. 98507
(360)791-6647
hollychisa@hpcadvocacy.com

hollychisa@comcast.net is no longer a valid email



Yes, you should have installed The Electric Guard Dog yesterday.

May 17, 2011

It was about 9 years ago and I was tired of dealing with the frustrating and time consuming issues related to stolen stereos, petty vandalism and other irritating circumstances caused by criminals that were either climbing over barbed wire or cutting fences to gain entry to our facility.

“Why didn’t we do this sooner?” was the only question I was left asking myself after The Electric Guard Dog installed their security system at our 28-acre auto auction located near Portland, Oregon. Installation was professional, quick and the problems literally stopped overnight. The Electric Guard Dog was a 100% success.

There was only one time someone made it through the fence in the years since—but the fence still did its job while leaving a lasting impression on the intruder. An alarm was tripped when the fence was discharged and police were called to arrest an individual that didn’t want to risk another encounter with the Electric Guard Dog on the way out.

The Electric Guard Dog has been the most reliable, cost effective and complete solution to securing our business facilities. I would recommend that you implement The Electric Guard Dog now. It absolutely works.

Rob Wassom
Sales Manager
Brasher’s Portland Auto Auction



Rich,

Copart is the premier destination for quality vehicles. Our technology makes it easy to find, bid and win the vehicles our Members are looking for. Members can choose from classics, early and late model cars and trucks, industrial vehicles and more. We sell over one million vehicles each year, and have thousands up for auction every day. Our success has earned us a place on the Forbes America's Best Small Companies list nine years in a row.

Ever since installing Electric Guard Dog we have not had any external theft. The 3 layers of deterrent are truly effective at keeping the bad guys out. I would highly recommend Electric Guard Dog to any company trying to diminish outside theft.

Respectfully,

Michael Wheat

Michael Wheat

General Manager



2909 S. Andrews Avenue
Fort Lauderdale, FL 33316
954.523.5484

Kenworth of South Florida is your South Florida authorized dealer for Kenworth Commercial Trucks. We also stock the widest selection of pre-owned trucks. Whether you are looking for a new or used commercial truck, there's only one place to go, Kenworth of South Florida. We also offer some of the best financing options available in the Commercial truck business. We also have a full service department and parts department and all of our staff members are factory trained, certified technicians.

We made the decision to install Electric Guard Dog at our Fort Lauderdale location. We had employed a guard for years on site. Not only did Electric Guard Dog improve our perimeter security, it also saved our company monies on a monthly basis. With the inventory we carry, customers love us, but unfortunately makes us a prime target for theft.

We cannot afford to risk the reputation or insurance costs of a truck theft.

Since then we have decided to install Electric Guard Dog in our Naples Florida facility as well.

The fence has proven true to its word. **Electric Guard Dog STOPS Crime Before it Happens.**

Kenworth of South Florida Trusts the Security of Millions of Dollars of Inventory to Electric Guard Dog. I am happy to provide a reference for "EGD" at any time.

Thank you,

A handwritten signature in blue ink that reads 'Marc Davis'. The signature is fluid and cursive, with a large loop at the end of the name.

Marc Davis
General Manager

September 2nd, 2014

Dear Shara,

Up until we signed a contract with Electric Guard Dog, here at LkQ we were having a serious problem.

We were having nightly break-ins, with one notable instance costing us over \$120,000. Because we absolutely could not afford to go without, we were forced to pay a local law enforcement professional \$37.00/hour to watch our yard from the minute it started getting dark until dawn every day. Unfortunately, though this helped reduce our losses, it was extremely expensive. It also required me to get up every time someone was caught, drive to work and agree that we would like to prosecute. When I got back to work the next day, I would spend a portion of my day documenting any and all losses from the night before. A \$40,000 metal fence was installed. It didn't even slow them down.

If the theft wasn't enough, we also had a nearby drug dealer come over and threaten my life personally because I was costing him business. Our office windows are now bulletproof.

In 2009 our company was bought out and the new owners saw fit to install The Electric Guard Dog fence. Since then, we have had ZERO break-ins. Zero. The combination of electrified fence and alarm has made breaking into our facility more trouble than it is worth. Now, don't get me wrong, we are still in a troublesome area but now the criminals would rather break-in next door.

I would absolutely recommend this system to anyone that is dealing with crime. For a fraction of the cost of other options and a tiny portion of the amount we were losing, it has been 100% effective. It is also keeping our site safer for myself and our valued employees, which is priceless.

Sincerely,



Donna Winn

Site Manager

LKQ Greenleaf – Dallas



Rich,

Today, Saia's network of 147 terminals covers 34 states in the U.S. as well as Canada. Through our network of partners we serve the balance of the U.S. including Alaska and Hawaii, plus Puerto Rico and Mexico. Through our three operating service groups – Saia LTL, Saia Truckload Plus, and Saia Logistic Services – we provide complete transportation and logistics solutions.

At Saia Inc., success comes down to taking care of the people who matter most – our customers, our employees and our shareholders. The rest will take care of itself.

*"Provide best-in-class service – as defined by our customers – through **quality** processes in an environment that **respects employees, advocates safety, recognizes excellence, and builds shareholder value.**"*

When it came down to our security provider, we wanted a company who values their customers just as much as we do. Electric Guard Dog protects our people, our assets, and our customer's product. EGD doesn't get distracted a way a guard can, and it cannot be disarmed or silenced. We know that we are in good hands with EGD.

I would highly recommend any company currently experiencing theft or that is looking to upgrade their current security. Electric Guard Dog has kept our people and assets safe and that's what you should get from your security provider. Stop theft, install EGD!

Wade Conner – Terminal Manager - Toledo, OH

A handwritten signature in black ink, appearing to read "Wade Conner". The signature is fluid and cursive, with a long horizontal stroke at the end.



Yamaha of Beaufort

60 Savannah Highway, Beaufort, SC 29906

Hi Trevor,

Yamaha of Beaufort is a Yamaha motorcycle dealership located at 60 Savannah Highway in Beaufort, SC.

I am writing this letter to share my experience about Electric Guard Dog and how they literally saved my business.

Prior to 2005 I was getting broken into monthly. I can't express the burden the crime, vandalism and fence-cuts were putting on myself and the business.

After we installed Electric Guard Dog the crime stopped right away. The product and service are both simply incredible!

I saved thousands of dollars by choosing Electric Guard Dog as a security partner along with the time and headache burden often associated with theft.

Electric Guard Dog is an AWESOME PRODUCT and I would highly recommend them. I'd be happy to speak with anyone to share my experience.

Sincerely,

Danny Sutcliffe,
Owner
(843) 525-1711



Dear Alex,

We installed Electric Guard Dog in 2009 and have not had one break in since! Over the past 6 years we have found the electric fence to be the best perimeter security option on the market. Electric Guard Dog is cost-effective with low monthly payments and no upfront costs. They give us all the support we need with having a service technician come out if anything goes wrong with the fence. The only time we have issues with the system is when our drivers back into the fence. All we have to do is place a service ticket and a technician will be out right away at no additional cost to us.

We look forward to many more years with Electric Guard Dog. I would recommend Electric Guard Dog to any company what wants their outdoor assets to be protected.

Thanks,

Todd Bloomquist
Service Center Manager

4300 West 73rd Street
Chicago, Illinois 60629
(773) 496-5662



Alex,

Before Electric Guard Dog we trusted a guard service to protect our terminal during nights and weekends. On a few different occasions I came to the terminal during non-business hours and found the guard sleeping. After realizing that we were paying for a guard to sleep while on duty I decided to switch to Electric Guard Dog.

We have not had one theft issue since we installed you in 2012. Your service technician Tim is great and always responds in a timely matter. Electric Guard Dog is more cost effective than a guard and never sleeps. I would recommend Electric Guard Dog to any business that wants a security system that truly works.

Thanks,

Mike Reed
Branch Manager
5300 W 47th Street
Chicago, Illinois 60638



Helping The World Keep Promises[®]

February 22, 2018

Dear Rich,

Based in Thomasville, North Carolina, Old Dominion has 222 LTL shipping service centers, 32 transfer points and over 15,000 full-time employees who work to provide an extraordinary level of customer service to nine major regions and thousands of direct shipping points in the lower 48 states.

With having this many shipping centers and points of contact, it was imperative to us to have a great security provider. We wanted the peace of mind knowing that our assets and products were safe.

We are happy to inform that ever since installing the fence we have not had one break-in. There is no other theft deterrent as effective as Electric Guard Dog. It does what it's supposed to do; stops theft!

Respectfully,

DocuSigned by:

Dave Miller

071B7241C0CB452...

Dave Miller

Old Dominion