

2014 Year-End Financial Review

These numbers are unaudited and may change.

General Fund

Revenues = \$1,548,580 above budget

Expenditures = \$780,549 below budget

Summary

- Revenues were 2.4% above budget at \$1.5 million.
- Expenditures were 1.2% below budget at approximately \$800,000.
- Permit revenue was 30% above budget at \$651,363.
 - Surplus predominantly comes from permitted multi-family and commercial buildings.
 - o Permit revenue was the single largest increase over budget.

Revenues

- Sales and Use Tax up 2.3% over 2013.
 - o Includes general, criminal justice, and the public safety sales taxes.
 - o Retail sales, food services, and automotive sales increased in 2014.
 - Sales tax for 2014 puts the City on track to return to pre-recession levels.
 - For analytical purposes, only general sales tax is used. It provides the best indicator of how the local economy is doing. The criminal justice sales tax is distributed to the cities based on population and the public safety sales tax excludes car sales/leases.
- Property Tax down by 1% compared to budget.
 - Assessed value is still below the 2008 high.
- Private Utility Tax down a little over \$100,000.
 - Electric revenues were slightly above budget.
 - Gas and phone both were below budget with phone showing the largest decline (\$128,000).
 - This revenue continues to decline.

- Business and Occupation Tax \$314,000 above budget.
 - o Reflects the beginning of an improved economy and an audit.
- Court Fines Revenues were below budget for a fifth consecutive year.
 - Expenses were also down compared to budget.
 - Continue to see a reduction in citations and infractions associated with number of Police new hires.
- Development-related Activity
 - Usually closely tied to impact fees.
 - o 2014 total impact fees were down almost a million dollars.
 - Parks experienced the biggest decline in impact fees.
 - o Permit fees were 30% above budget, but still below pre-recession levels. (Chart 4)
 - o The 2014 impact fee collection and usage report is shown on Chart 7.

Major Categories of General Fund Revenue Activity*	ķ
Sales Tax – Regular, Criminal Justice & Safety	\$ 420,558
Property Tax	(\$ 96,300)
Probation / Day Reporting	(\$ 59,330)
Business & Occupation Tax	\$ 314,240
Private Utility Tax	(\$ 107,521)
City Utility Tax	\$ 271,490
Building Permits	\$ 651,363
*Numbers are rounded.	

Expenditures

- Expenditures under budget in the general fund were able to bolster the year-end savings.
- \$780,549 surplus in expenditures came almost exclusively from salaries and benefits.
- As attrition occurred, departments held positions open or waited to fill positions.

Recommended Year-End Appropriations

Prior to 2009, funds for technology improvements were included in the Capital Facilities Plan. After much debate, money for major technology improvements became an operating budget expense to be funded from year end surplus.

Recommended Uses

During the budget process, Council agreed to use any year-end surplus to restore reserves to avoid deeper cuts to the operating budget. Other recommended assignments:

- \$450,000 Fire Equipment Reserve
- \$350,000 Percival Landing
- \$250,000 Downtown Plan
- \$200,000 Technology
- \$ 90,410 Parking Unbudgeted gain

This leaves a remaining balance of \$595,979.

General Fund 2014 Year-End Activity

Revenue over estimate Expenditures under budget 2014 increase in resources	\$1,548,580 \$780,549 \$2,329,129
Amount Available	\$2,329,129
Policy assignments: Required to maintain 10% reserve	(\$240,790)
Used in 2015 budget	(\$43,270)
Parking Unbudgeted gain	(\$90,410)
Allocation for information technology	(\$200,000)
Balance after policy reduction	\$1,754,659
Recommended assignments:	
Fire Equipment Reserve	(\$450,000)
Percival Landing	(\$350,000)
Downtown Plan	(\$250,000)
OPEB – LEOFF I	(\$108,680)
Resource Balance	\$595,979

Utility Budgets

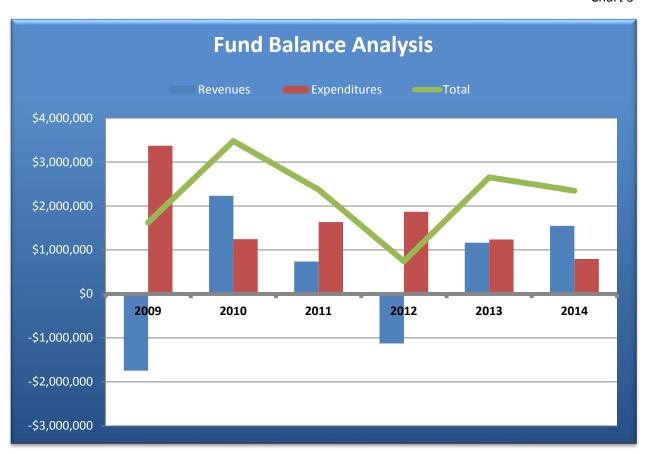
In general, the utility funds followed the same pattern and trends as the General Fund – slight under-collection of revenues -- offset by under-spending on the expense side. In each of the utilities, when a surplus is generated, the excess remains in the utility. The excess funds must be appropriated by Council to be spent. The indicators below continue to reflect the economy. The number of past due notices and shuts offs for nonpayment are still substantially higher than pre-recession.

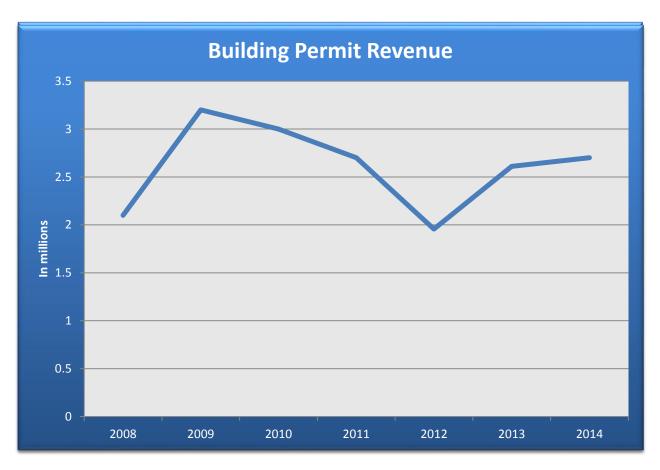
Utility Indicators - Chart 1

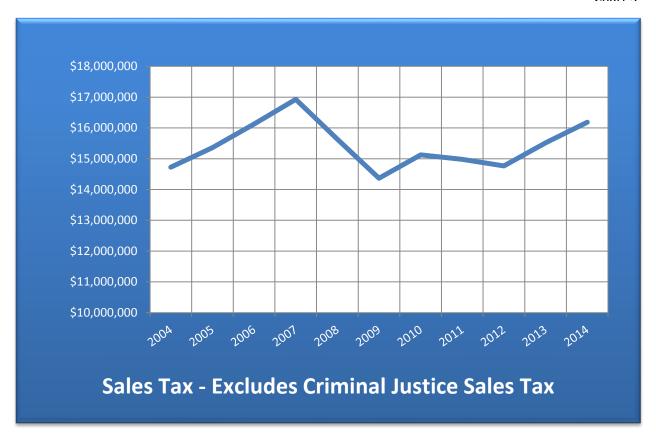
	Pre-Recession Average	2010	2011	2012	2013	2014
Final Bill Requests	1,125	639	270	828	1,145	1,101
New Services Added	315	239	202	184	229	201
Past Due Notices	13,725	16,560	16,567	16,761	16,632	17,173
Final Delinquency Notices	4,250	5,239	4,832	4,678	5,521	5,609
Shut-offs Performed	600	1,961	1,849	1,913	1,744	1,995
Returned Checks/Drafts	170	206	182	197	253	252
Total Utility Customers	18,500	19,218	19,274	19,471	19,760	20,036
Utility Revenues (In millions)		\$34.7	\$35.4	\$36.9	41.7	44.8

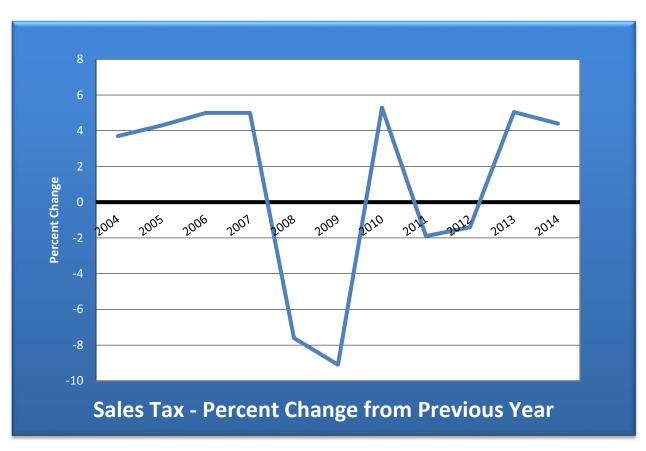
Fund Balance Analysis – Chart 2

	2009	2010	2011	2012	2013	Prelim. 2014
Revenues	(\$1,746,560)	\$2,230,030	\$737,650	(\$1,124,860)	\$1,163,330	\$1,548,580
Expenditures	\$3,368,630	\$1,245,595	\$1,634,670	\$1,866,100	\$1,236,910	\$780,549
Totals	\$1,622,070	\$3,475,625	\$2,372,320	\$741,240	\$2,400,240	\$2,329,129
Uses:						
Allocated to Next Year's Budget	\$52,500	\$554,000		\$174,460	\$73,670	\$43,270
Growth in 10% Reserve	(\$118,140)	\$195,830		\$14,340	\$262,980	\$240,790
Building Repair		\$414,000	\$1,450,000	\$319,440	\$836,300	
City Hall Loans	\$1,193.070 (Environ. Clean up)	\$1,720,000 (Remainder of loan)				
CJC Improve- ments		\$138,000 (Renovations)	\$44,000 (Fencing & Lighting)	\$23,000 (Jail remodel)		
CRA			\$80,000			
Downtown Plan						\$250,000
EDC				\$10,000		
Fire Equipment Reserve		\$88,500				\$450,000
Isthmus					\$500,000	
LEOFF I		\$50,000	\$50,000			\$108,680
Parking Unbudgeted Gain	\$32,295	\$96,660	\$168,000		\$88,880	\$90,410
Probation RMS			\$36,000			
Percival Landing						\$350,000
PSE Lights					\$325,000	
Technology	\$200,000	\$200,000	\$200,000	\$200,000	\$200,000	\$200,000









Year		Fire		Transportation		Neighborhood Parks		Community Parks	Open Space	Ball Parks	Tennis Courts	Urban Trails	Special Use & Unallocated	Total City
1992 - 2004	\$	1,432,297	\$	6,420,717	\$	399,102	\$		\$ 2,159,064	\$ 724,903	\$ 70,082	\$ 268,727	\$ -	\$ 11,732,663
2005		215,847		1,270,881		28,694		n/a	335,742	80,707	8,873	44,315	-	1,985,058
2006 2007		153,029 83,416		1,086,086 470,653		27,569 16,474		n/a n/a	322,449 191,883	77,458 45,862	8,517 5,001	42,683 25,886	Special Use	1,717,791 839,175
2007		95,679		1,128,246		12,329		12,932	68,360	12,155	1,329	6,811	14,151	1,351,992
2009		53,060		2,212,795		61,427		103,981	140,091	299	33	163	114,925	2,686,775
2010		640		821,417		106,335		176,897	196,271	-		-	184,936	1,486,495
2011		-		1,124,036		158,551		270,122	324,904	-	-	-	289,306	2,166,919
2012		-		1,065,528		92,875		156,379	173,983	-	-	-	163,461	1,652,226
2013		-		1,371,693		288,671		1,049,649	432,988	-	-	-	37,306	3,180,307
2014		-		1,214,136		161,957		513,478	257,152	-	-	-	85,447	2,232,169
Total Since Nov. 1992	\$	2,033,967	\$	18, 186, 188	\$	1,353,983	\$	2,541,209	\$ 4,602,887	\$ 941,384	\$ 93,835	\$ 388,585	\$ 889,532	\$ 31,031,570
Court Ordered Refunds (fee portion)	\$	-	\$	(278,075)	\$	(62,571)	\$	-	\$ (174,169)	\$ (84,087)	\$ (7,857)	\$ (25,707)	\$ -	\$ (632,466)
Use of Impact Fe	es:	(-) neg = ι	ısaç	je										
1993- 2004	\$	(720,493)	\$	(5,104,777)	\$	(360, 127)	\$	(263,276)	\$ (1,342,703)	\$ (459,015)	\$ (47,376)	\$ (136,671)	\$ -	\$ (8,434,439)
2005		(48,374)		(179,571)		(27,471)		-	(37,929)	(2,852)	-	(14,037)	-	(310,234)
2006		(4,300)		(321,895)		(422)		-	(263,541)	(212)	-	(18,337)	-	(608,708)
2007 2008		(46,048) (646,837)		(73,826) (69,821)		74		-	(873,336) (119,644)	(136) (1,548)	(238)	(34,497) (100,930)	- -	(1,027,769) (939,017)
2009		(675,430)		(1,063,672)		(8,228)		-	(118,044)	(1,340)	(230)	(32,723)		(1,780,052)
2010		(225,582)		(3,726,910)		(84,348)		_	(253, 192)	(76,215)	-	(21,201)	(119,200)	(4,506,648)
2011		-		(2,221,697)		(27,781)		(95,000)	(515,494)	(357,550)	(58,132)	-	(91,011)	(3,366,665)
2012		-		(1,204,603)		(15,279)		-	(80,042)	(1,139)	(34)	(9,320)	(166)	(1,310,581)
2013		-		(149,994)		(120, 145)		(626,760)	-	-	-	(9,749)	(289,000)	(1,195,648)
2014		-		(1,488,852)		(5,019)		(272,620)	-	-	-	(3,113)	(6,909)	(1,776,513)
otal Usage	\$	(2,367,064)	\$	(15,605,618)	\$	(648,746)	\$	(1,257,656)	\$ (3,485,881)	\$ (898,668)	\$ (105,779)	\$ (380,577)	\$ (506,286)	\$ (25,256,274)
Note: Usage is as of F	roce	ess date; if a	coui	nting month is	not	closed, amoui	nt m	ıay vary.						
Balance	\$	(333,097)	\$	2,302,495	\$	642,666	\$	1,283,553	\$ 942,837	\$ (41,370)	\$ (19,801)	\$ (17,700)	\$ 383,246	\$ 5,142,830
nterest	\$	333,097	\$	981,456	\$	31,502	\$	10,075	\$ 455,248	\$ 198,518	\$ 19,801	\$ 47,051	\$ 3,355	\$ 2,080,104
Fund Bal. w/Interest	\$		\$	3,283,951	\$	674,169	\$	1,293,629	\$ 1,398,085	\$ 157,148	\$ - :	\$ 29,351	\$ 386,602	\$ 7,222,934
Budget Balance	\$	-	\$	1,876,641	\$	324,484	\$	190,596	\$ 423,758	\$ 156,686	\$ -	\$ 17,714	\$ 186,438	\$ 3,176,317
Balance Available to Appropriate	\$		\$	1,407,310	\$	349,685	\$	1, 103, 033	\$ 974,327	\$ 462	\$ - :	\$ 11,637	\$ 200,163	\$ 4,046,617