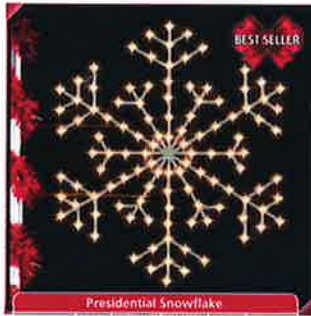


The Snowflake Report

In years past the PBIA has purchased LED snowflakes from vendor Temple Display. These snowflakes have been located throughout the City's downtown core primarily on capitol way and 4th Ave and most recently at the City of Olympia's Isthmus Park area featuring a holiday ice rink.

As part of its 2019 budget, the PBIA board has identified approximately \$4,000 to be used toward holiday lighting. City staff has made contact with vendor Temple Display for pricing on conforming holiday LED snowflakes. The vendor is currently offering a 15% discount for orders placed before October 15th, 2019.

The following price breakdown details board options conforming to previous purchases



- Retail lighting strands = \$200
- Presidential Snowflake (P-698 LED) = \$652
- Spiral Snowflake (PWW-536) = \$670
- Additional transformer box necessary for new installation = \$175 ea. (\$1,050.)

A potential purchase could be viewed as follows:

(P-698 LED) \$652 + (%15 discount = \$97.80) = \$554.20 ea.

(PWW-536) \$670 + (15% discount = \$100.50) = \$569.50 ea.

Staff recommends purchasing two snowflakes of the (P-698 LED) variety at a cost of \$1,108.40 and three of the (PWW-536) variety at a cost of \$1,708.50. An additional cost of \$175 per snowflake will also be assessed to cover costs for transformer box necessary for new installation

An additional \$200 will be spent on retail lighting strands with the remaining funds being allocated for tax and shipping.

Item	Quantity	Cost	Total
(P-698 LED)	2	554.2	1108.4
(PWW-536)	3	569.5	1708.5
Transformer box	5	175	875
Light Strands	X	200	200
TOTAL PROJECT COST			\$3,891.9