# **Communications (Educate & Inform)**

#### **Public Value Results Map**

#### How my work contributes to the PBIA mission:

To assist in creating a vibrant Downtown business environment and enhance the reality and perception of Downtown by visitors, residents and business owners

"so that"

Proactively educate and inform

about:

Downtown

and happenings

members and partner organizations

• Who PBIA is, what PBIA does (and sometimes - when necessary - what

we can't do) & how this adds value

• How to get involved in PBIA events

Related efforts that address issues

of importance to members

#### What we do:

#### 2018 Initiatives:

- Carry out welcome wagon and ongoing outreach with member businesses
- Create welcome packets for new businesses
- Advise staff re: downtown communications
- Host annual member meeting

#### **Ultimate Outcome**

Downtown is a vibrant,
dynamic business
environment that attracts
people, activity and
investment

"so that"

We garner the support, cooperation and involvement of members and partner organizations in the betterment of DT

Members understand the value of PBIA before they receive their first bill

"so that"

AND

Everyone understands how PBIA's efforts fit into a larger downtown strategy (i.e., PBIA isn't alone responsible for addressing issues – we're all in this together)

#### **Some Related Efforts of Importance to PBIA Members:**

- How Downtown Ambassadors & Clean Team can help businesses
- Myriad resources to enhance, support and grow their business
- Programs & services available to help people experiencing homelessness and street dependency in Downtown
- Actions in Olympia's Downtown/Retail Strategy:
  - Parking strategy
- Street improvement projects
- Public restrooms, walking patrol, shared trash compactors, artesian commons programming, etc.
- Development projects (encouraging private investment)
- Sea level rise response plan, nightlife safety plan for the Entertainment Area, mixed-income housing strategy
- Coordinated response to homelessness & street dependency in Downtown that includes businesses, social service provides and government

# **Communications (Query Members)**

#### **Public Value Results Map**

#### How my work contributes to the PBIA mission:

To assist in creating a vibrant Downtown business environment and enhance the reality and perception of Downtown by visitors, residents and business owners

"so that"

#### What we do:

issues important to them and share it with the City

Gather feedback from members about

#### **Ultimate Outcome**

Downtown is a vibrant. dynamic business environment that attracts people, activity and investment

member concerns and priorities

"so that"

We can align our efforts to address

**AND** 

Members have a voice in the decision making that affects them

The City Council and staff are informed of issues specific to downtown businesses that members would like heard and

addressed

"so that"

# 2018 Initiatives:

- Conduct ongoing one-on-one outreach through 'welcome wagon'
- Put out short, quarterly surveys
- Establish a physical and online 'comment box' that is always open
- Set aside time for discussion at each board meeting to share what we're hearing from businesses and relay this info to staff and City Council's General **Government Committee**

#### Clean & Safe

#### **Public Value Results Map**

#### How my work contributes to the PBIA mission:

To assist in creating a vibrant Downtown business environment and enhance the reality and perception of Downtown by visitors, residents and business owners



#### What we do:

#### 2018 Initiatives:

- Partially fund the Ambassador and Clean Team program
- Sponsor ODA's Volunteer in Paint program, spring and fall Downtown Clean-Up
- Maintain cigarette butt collectors

- Support the Downtown Ambassador and Clean Team program
- Fund small projects and sponsor programs that contribute to a welcoming Downtown
- Leverage our investments by collaborating with other entities
- Assess member needs and concerns & Advise the City about programs and projects to address real and perceived clean & safe issues

#### **Ultimate Outcome**

Downtown is a vibrant, dynamic business environment that attracts people, activity and investment

Downtown Olympia is known as a desirable destination within Thurston County and the State of WA

"so that"

**AND** 

Community members and visitors come back again and again

**AND** 

"so that"

Downtown feels welcoming, safe and

attractive to those who visit, work and live here

Businesses have a voice pertaining to clean & safe issues, as these have consistently been identified as a priority

# **Beautiful Streetscapes**

# **Public Value Results Map**

#### How my work contributes to the PBIA mission:

To assist in creating a vibrant Downtown business environment and enhance the reality and perception of Downtown by visitors, residents and business owners "so that"

Towntown feels welcoming, safe and

attractive to those who visit, work and live here

#### **Ultimate Outcome**

Downtown is a vibrant, dynamic business environment that attracts people, activity and investment

Thurston County and the State of WA AND

"so that"

The identity and perception of Downtown is

improved within

Visitors come back again and again

"so that"

What we do:

• Fund small projects that contribute to an attractive, welcoming Downtown

#### 2018 Initiatives:

- Hang and maintain flower baskets
- Make a public art investment

# Marketing

#### **Public Value Results Map**

#### How my work contributes to the PBIA mission:

To assist in creating a vibrant Downtown business environment and enhance the reality and perception of Downtown by visitors, residents and business owners

"so that"

• Market to the general public, members

events and activities supported by

• Partner with allied organizations on

events, sponsorships, image making

**PBIA** 

and marketing

& businesses to educate and promote

#### What we do:

### 2018 Initiatives:

- Guide a contracted agent (possibly in partnership with the ODA) to develop creative content and messages, and coordinate placement of ads and stories through various media outlets
- Host Twinklefest
- Create a welcome packet for new downtown residents
- Sponsor local events (i.e., Pride)

"so that"

Downtown is a vibrant,
dynamic business
environment that attracts
people, activity and
investment

**Ultimate Outcome** 

People are motivated to visit, shop and participate in events Downtown more often

"so that"

We spread a unified, positive message about Downtown and ways to experience it

- Be timely
- Promote shop local
- Coordinate with ODA on overarching image and message

#### **Guidance:**

# **Parking**

#### **Public Value Results Map**

#### How my work contributes to the PBIA mission:

To assist in creating a vibrant Downtown business environment and enhance the reality and perception of Downtown by visitors, residents and business owners

"so that"

#### What we do:

# 2018 Initiatives:

 Communicate with member businesses about the downtown parking strategy (especially opportunities for customers and employees) through communications functions

- Educate businesses about the parking strategy – how it aims to make parking more convenient for customers and where employees can and should park
- Gather member feedback and advise the City on parking strategy actions (e.g., priorities for parking lot lighting upgrades)
- Support efforts to design signage and improve parking wayfinding overall
- Encourage business participation in potential programs, such as a parking validation program or free bus passes for employees

# Ultimate Outcome

Downtown is a vibrant,
dynamic business
environment that attracts
people, activity and
investment

All Downtown users have access to predictable short and long-term parking

"so that"

Businesses
understand and
participate in the
implementation of the
Downtown parking
strategy

"so that"

Shoppers

- Theater Patrons
- Employers/Employees
- Residents
- Loading/Unloading

**AND** 

Businesses continue to have a voice in its implementation

# **Small Business Support/Resources**

# **Public Value Results Map**

#### How my work contributes to the PBIA mission:

To assist in creating a vibrant Downtown business environment and enhance the reality and perception of Downtown by visitors, residents and business owners "so that"

Businesses can stay

Downtown is a vibrant,
dynamic business
environment that attracts
people, activity and
investment

**Ultimate Outcome** 

"so that"

and thrive in
Downtown as the
local economy grows

Downtown
businesses have the
tools and trainings
they need to be
successful

"so that"

#### What we do:

- Educate members about the myriad resources to enhance, support and grow their business
- Help to facilitate and fund business and professional training programs
- Encourage members to participate

# 2018 Initiatives:

 Promote the myriad small business support resources available in our region through communication functions